



# Press Release

15 years of KWB Biomass Heating Systems

**From a vision to one of the leading manufacturers of biomass heating systems. This year, KWB celebrates its 15th anniversary.**

March 2009, St. Margarethen/Raab. In the 15th year since its founding, and with an increase in annual sales of 20 to 30 percent, the Austrian manufacturer of biomass heating systems is still heading on the right course. The celebration of KWB's 15th anniversary, which was held on its own premises, was honoured by the presence of the Austrian Vice Chancellor and Finance Minister Josef Pröll, the members of the Provincial Government Johann Seitingner, Christian Buchmann and Manfred Wegscheider, the Mayor of Graz, Siegfried Nagl and many other representatives from politics and the economy.

## **The beginnings**

KWB started in 1994 in St. Margarethen an der Raab with only four employees. Today, the company generates a turnover of € 60m (2009 target), with 225 employees in Eastern Styria and 150 more in ten branches abroad. The company, which specialises in installations for single family homes and micro-networks, exports 75% of its production, mainly to Germany. KWB is the only one of its kind in Styria of the three to five players in this segment in Austria.

## **New approaches to power generation**

KWB is planning a stronger commitment to power generation systems driven by bio-gas in the medium performance range. With this aim in mind, KWB and the Upper Austrian company Ebner Industrieofenbau founded CleanStGas. Managing Director Stubenschrott commented that 'KWB -Kraft und Wärme aus Biomasse' also intended continuing its growth rate of around 30 percent in the future.

## **The success factors of KWB**

It is mainly the human factor that has transformed the company into what it is today and people still remain its focal point. Employees at KWB take on personal responsibility and receive due appreciation. KWB certainly offers the most natural and best energy solutions, and the customers are well aware of that. In addition, KWB places great importance on quality and innovation, and this refers not only to the products but is an attitude that is present in all areas of the company.

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